### Owners - Mike & Najette Hammond

Hi there!

THANK YOU FOR CONSIDERING OUR BUSINESS! OUR TEAM HAS OVER 40 YEARS COMBINED FLOORING EXPERIENCE AND CUSTOMER SERVICE THAT WE PUT TO WORK FOR YOU! HERE'S MORE ABOUT US!

### MIKE HAMMOND CO-OWNER & DESIGN ASSOCIATE

A dad of 6-year-old twin girls and Najette's hubby, Mike spent the last 20-plus years working in the advertising industry across various ad agencies and digital marketing companies. He has spent his career strategically consulting clients across multiple industries on how to attract and retain customers via numerous approaches in the digital media landscape.



Mike enjoys chasing his daughters around, attending all their activities, and constantly learning about all thing personal development. He also loves spending football Saturdays at The Big House cheering on his Wolverines with his family, and hacking up golf courses when possible.



### NAJETTE HAMMOND CO-OWNER & OFFICE MANAGER

Wife to Mike and mom of 6-year-old twin girls, Najette spent the last 5 years as a mama bear, wife, and homemaker. Prior to this, she spent 13 years in the mortgage industry and then transitioned to holistic nutrition, providing nutrition classes in corporate America.

Mama Bear still enjoys incorporating holistic wellness into everyday life, including cooking and baking all things homemade, working out, and gardening. She also loves spending football Saturdays at The Big House cheering on her Wolverines with her family and football Sundays watching the Detroit Lions bite off some kneecaps.

## **DESIGN TEAM**

# OVER 50 YEARS OF FLOORING INSTALLATION AND CARPENTRY EXPERIENCE ALSO WORKING FOR YOU

### VICTOR RENDER JR. DESIGN ASSOCIATE

Victor is a second-generation flooring expert with over 25 years of experience in management, sales, and installation. His journey began at the former New York Carpet World, where he became a certified flooring installer.

Throughout his career, Victor has worked with many major flooring retailers, honing his skills and deepening his passion for the industry. Now a valued member of the Floor Coverings International family, he is dedicated to providing insight, knowledge, and expertise to both his team and clients, ensuring exceptional flooring solutions.



### TERRY STEWART PRODUCTION COORDINATOR

Terry grew up in Madison Heights, Michigan, and has been immersed in the flooring business since the age of 17. With a wealth of experience across various positions in construction, remodeling, and carpentry companies, Terry has honed a deep understanding of the industry.

Outside of work, Terry is an avid hockey enthusiast, bringing the same passion and dedication from the rink to every flooring project. Now, Terry is excited to bring his extensive knowledge and expertise to FCI, helping clients achieve their vision for beautiful and functional spaces.

# **OUR FULL PROCESS**

### DESIGN

Your Design Associate (DA) will closely listen to your design choices and aesthetic, paying attention to how it fits into your goals for your space and budget. •

### **ESTIMATION**

Your DA will assess your space and provide you with a detailed and accurate quote.

### DECISION

Your DA will assist in navigating difficult choices, alleviating the stress of decision-making. ()

### PAYMENT

We require a 50% deposit to start your job. We have many payment options to get your flooring today.

### INSTALLATION PREP

Your DA will take some additional notes, photos, and videos of your space for our installers to review for effective installation. •

### COORDINATE

Your DA will pass you along to our in-house Production Coordinator (PC), who will work with you and your HOA (if applicable) to make sure your floors meet any and all regulations.

### SCHEDULE INSTALLATION DAY(S)

Your PC will order all of the floors and accessories to ship directly to our showroom. They will procure Certificates of Insurance from our team as well as our installers to protect you from liability claims. They will then set up your installation date(s). ••

### **ACCLIMATION DELIVERY**

Your floors will be delivered in advance to acclimate the temperature and humidity of your room. This depends on the manufacturer's recommendations to protect the warranty on your floors.

### INSTALLATION DAYS

Your installers will arrive on time, move your furniture, remove old flooring, install new floors, then carefully clean up. Your PC will collect final payment after the job is complete.

# FINANCING OPTIONS

Our easy payment plans and attractive promotional rates are designed to suit a variety of budgets, ensuring that your home improvement journey is smooth and worry-free from start to finish.





SCAN HERE
FOR FINANCING





# 12 months, same as cash After that enjoy a low rate of 8.90% - 14.90% based on creditworthiness Interest doesn't accrue during the promotional period No annual fee No penalty rate Quick decision

SCAN HERE
FOR FINANCING



# **RAVE-WORTHY RESULTS**



"FCI did a great job on my floors! I had my carpet redone and replaced carpet with laminate in certain areas. I feel like I live in a brand new house and was pleased with the service I received! Would highly recommend!"

— YASMEEN J.

AVERAGE RATING

4.8



**25,717 REVIEWS** 

# REAL CUSTOMERS

# REAL REVIEWS



"Fast and friendly service is always appreciated and that's what we got from Floor Coverings International. Installation was timely and they didn't leave a big mess like some contractors do!

Highly recommend."

- BRIAN O.



"Mike was very courteous and very attentive to my expectations. He was meticulous about satisfying my needs and wishes. He went out of his way to make sure I had a substantial variety of flooring samples to select from. Most of all he made sure my needs were fulfilled."

- WALTER J.

Over 400,000 customers and 200+ locations across North America

REFERRALS
& REWARDS

★ When you complete a flooring project of \$5,000 or more with us, we'll donate \$100 to the local charity, school, or organization of your choice!

Reward of a \$100 gift card to your favorite local business when someone you referred completes a flooring installation project with us!

# THANK YOU

for considering a local, family-owned company to supply you with your flooring needs. We hope to earn your business!

